



Supplier guidelines

Participation in e-auctions on the SAP Ariba platform

Table of content



Introduction

The guideline describes the main activities to participate in such an SAP Ariba event

*SAP Ariba Sourcing helps buyers **create** and **run events** in which they **exchange business information** with companies like yours. Depending on the type of information buyers want to collect, they create different types of events using SAP Ariba Sourcing.*

Auctions

Auctions are directly competitive and allow the real-time exchange of information. Buyers typically schedule auctions carefully to ensure that all participants can participate at the same time.

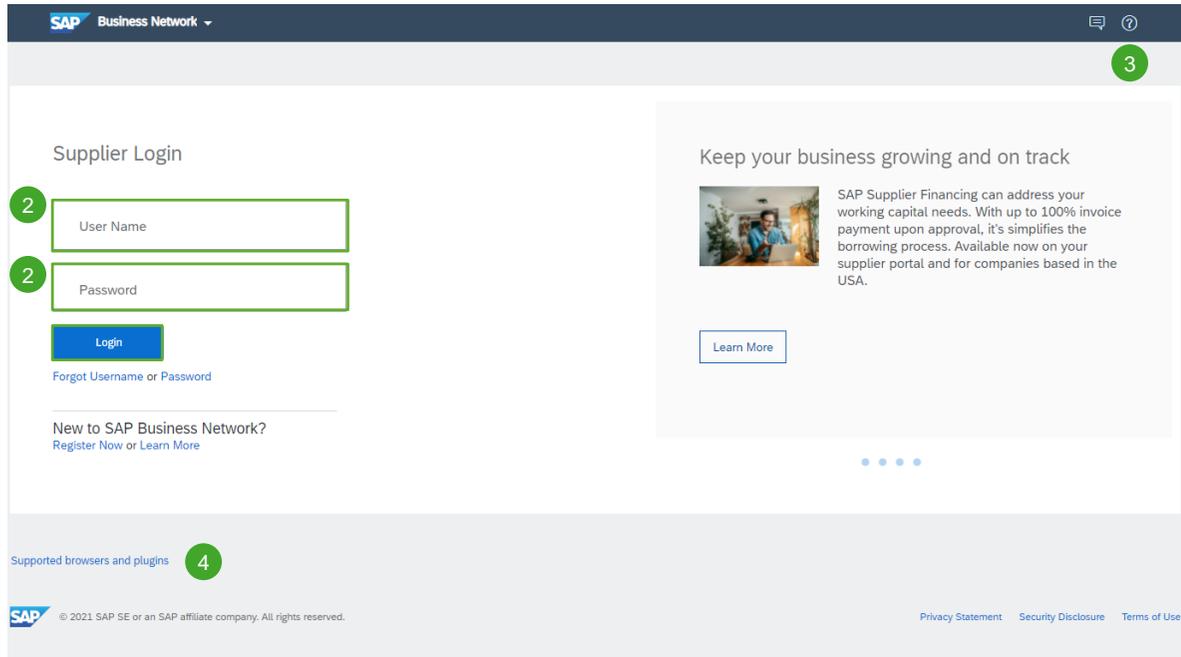
Auctions in SAP Ariba are mainly reverse auctions. A reverse auction is a real-time online event during which you submit competitive bids for specific goods and/or services. Since auctions require a lot of preparation to be successful, buyers typically prepare for them by running information-collecting events (RFIs and RFPs) beforehand.

Free of charge

Suppliers are **not charged** when **participating in an auction** event, initiated by Umicore via the SAP Ariba platform.



Log in on the SAP Ariba Network



The screenshot shows the SAP Business Network Supplier Login page. It features a 'Supplier Login' section with input fields for 'User Name' and 'Password', a 'Login' button, and a 'Forgot Username or Password' link. Below this is a section for 'New to SAP Business Network?' with 'Register Now' and 'Learn More' links. On the right, there is a promotional banner for 'SAP Supplier Financing' with a 'Learn More' button. At the bottom left, there is a 'Supported browsers and plugins' link. The page footer includes the SAP logo, copyright information, and links for 'Privacy Statement', 'Security Disclosure', and 'Terms of Use'. Numbered callouts (1-4) are overlaid on the page: 1 points to the top right corner, 2 points to the login fields, 3 points to the top right corner, and 4 points to the 'Supported browsers and plugins' link.

- 1 Browse to <http://supplier.ariba.com>.
- 2 After completing **User Name** and **Password**, click on the **Login** button.

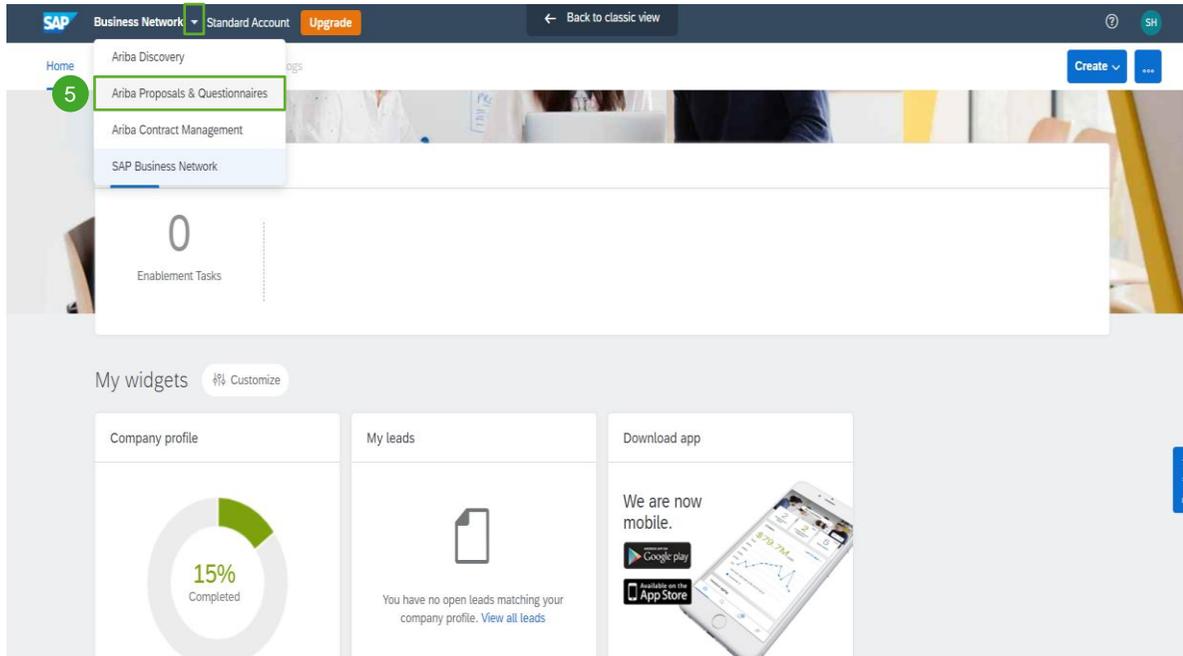
Please refer to our **Account creation guidelines**, in case your company doesn't have an SAP Ariba account yet.

Login difficulties

- 3 In case of technical issues or problems with the login procedure, please contact the SAP Ariba Helpdesk by clicking on the **question mark** at the top right corner.
- 4 Click on **Supported browsers and plugins**, to check your compatibility.



Navigate to proposals



- 5 After logging in, click on the small triangle next to Business Network and select **Ariba Proposals And Questionnaires** to be redirected to the page of events for which your company has been invited to.



Select event

There are no matched postings.

Welcome to the **Ariba Spend Management** site. This site assists in identifying world class suppliers who are market leaders in quality, service, and cost. Ariba, Inc. administers this site in an effort to ensure market integrity.

6 Events

Title	ID	End Time ↓	Event Type	Participated
Demo 0510 - Event.	Doc:767941314	10/5/2021 11:28 AM	RFP	Yes
LPL_test 0510 guided sourcing event	Doc:767769313	10/5/2021 10:15 AM	RFP	Yes
LPL_test 3 04-10 - Event.	Doc:767450750	10/4/2021 9:13 PM	RFP	Yes
▼ Status: Open (1)				
7 TEST AUCTION	Doc:821848166	Not Available	Forward Auction	No
▼ Status: Pending Selection (17)				
RFP	Doc:840062868	12/28/2021 1:03 PM	RFP	No
RFP	Doc:834980477	12/22/2021 3:59 PM	RFP	No
RFP	Doc:834956445	12/22/2021 3:34 PM	RFP	No
RFP - Purchase of iPhones	Doc:833294893	12/21/2021 11:36 AM	RFP	Yes
RFP	Doc:830116446	12/10/2021 1:02 PM	RFP	Yes
RFP1	Doc:829143185	12/9/2021 4:42 PM	RFP	Yes
RFP	Doc:827749044	12/8/2021 12:02 PM	RFP	Yes

Risk Assessments

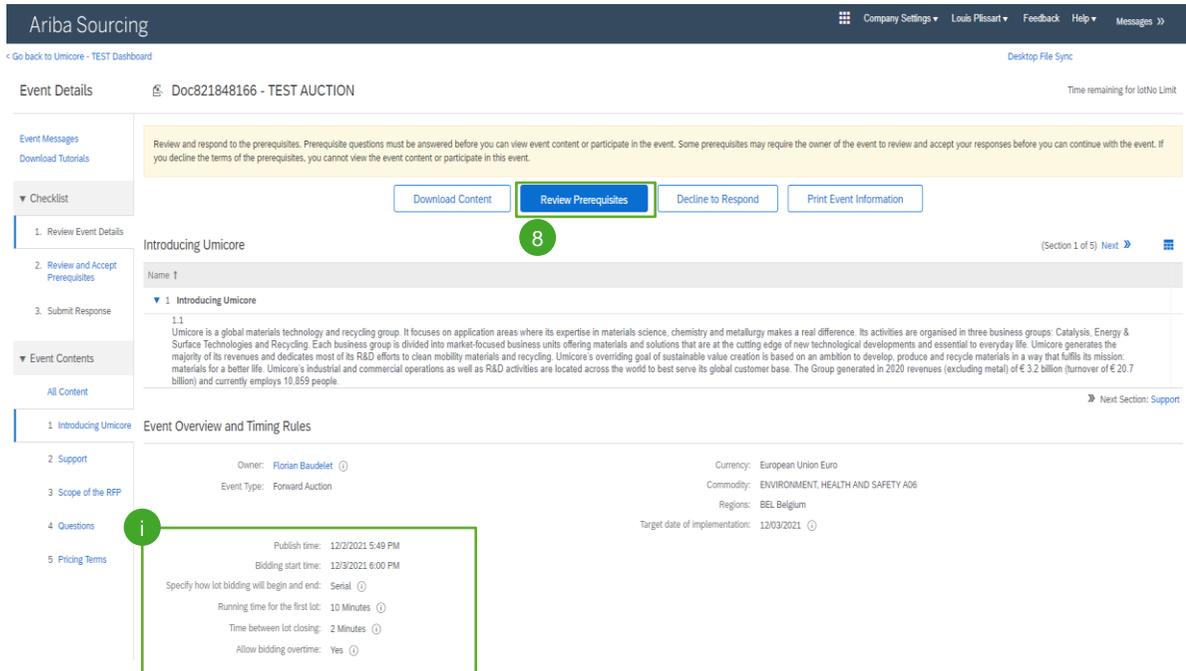
6 The **Events** section contains all RFI's, RFP's and e-Auctions that are created by Umicore and where you've been invited to. An event can have three statuses:

- **Completed:** the RFX is completed and awarded, closed or cancelled;
- **Open:** the RFX is currently ongoing;
- **Pending Selection:** the due time of the RFX has been reached and supplier quotes (and proposals) to the RFX are being analyzed before awarding.

7 Click on the **event title** to go to the dedicated event page to gain more details on the specific event.



Review and respond to prerequisites



The screenshot shows the Ariba Sourcing interface for an event titled 'Doc821848166 - TEST AUCTION'. The 'Review Prerequisites' button is highlighted with a green box and a circled '8'. Below this, the 'Event Overview and Timing Rules' section is visible, with an information icon 'i' in a green circle. The timing rules include:

- Publish time: 12/2/2021 5:49 PM
- Bidding start time: 12/3/2021 6:00 PM
- Specify how lot bidding will begin and end: Serial
- Running time for the first lot: 10 Minutes
- Time between lot closing: 2 Minutes
- Allow bidding overtime: Yes

Other event details include: Owner: Florian Baudelet, Currency: European Union Euro, Commodity: ENVIRONMENT, HEALTH AND SAFETY A06, Regions: BEL Belgium, and Target date of implementation: 12/03/2021.

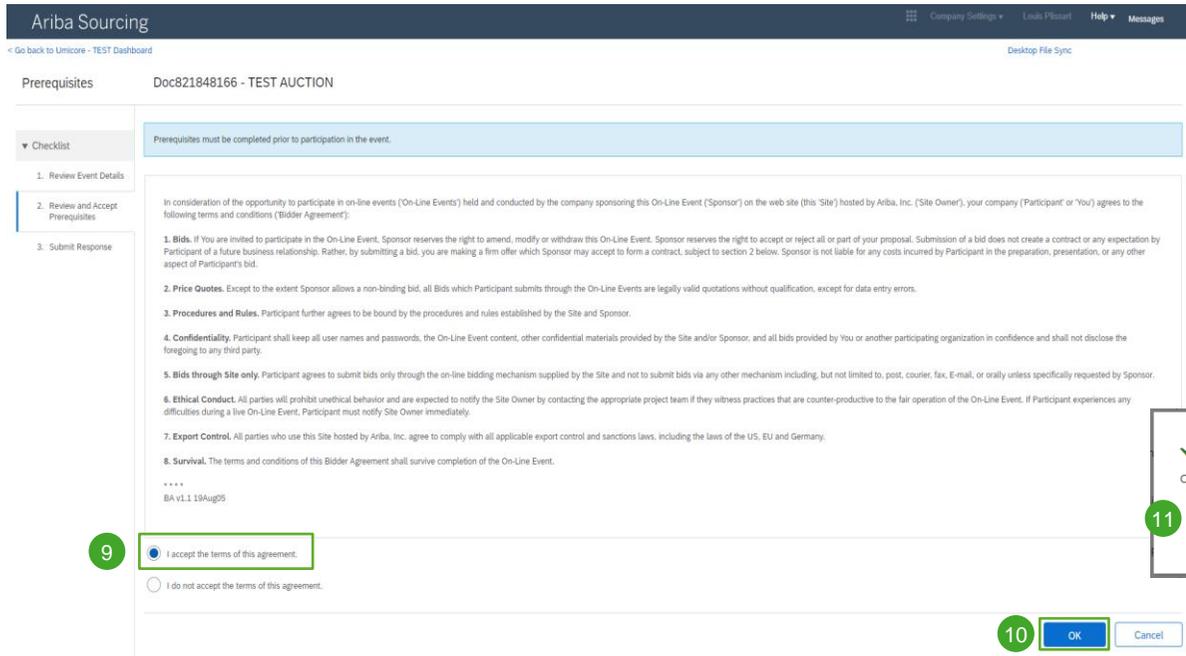
8 In order to participate in an event, you will need to review and accept the prerequisites. Do this by clicking on **Review Prerequisites**.

Additional information:

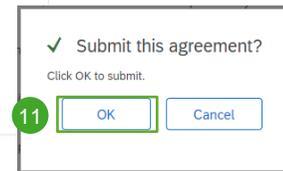
- i In case your company doesn't want to participate, please click on **Decline** to notify Umicore.
- i Additional information on bidding start time, running time for the first lot etc. can also be found on this page



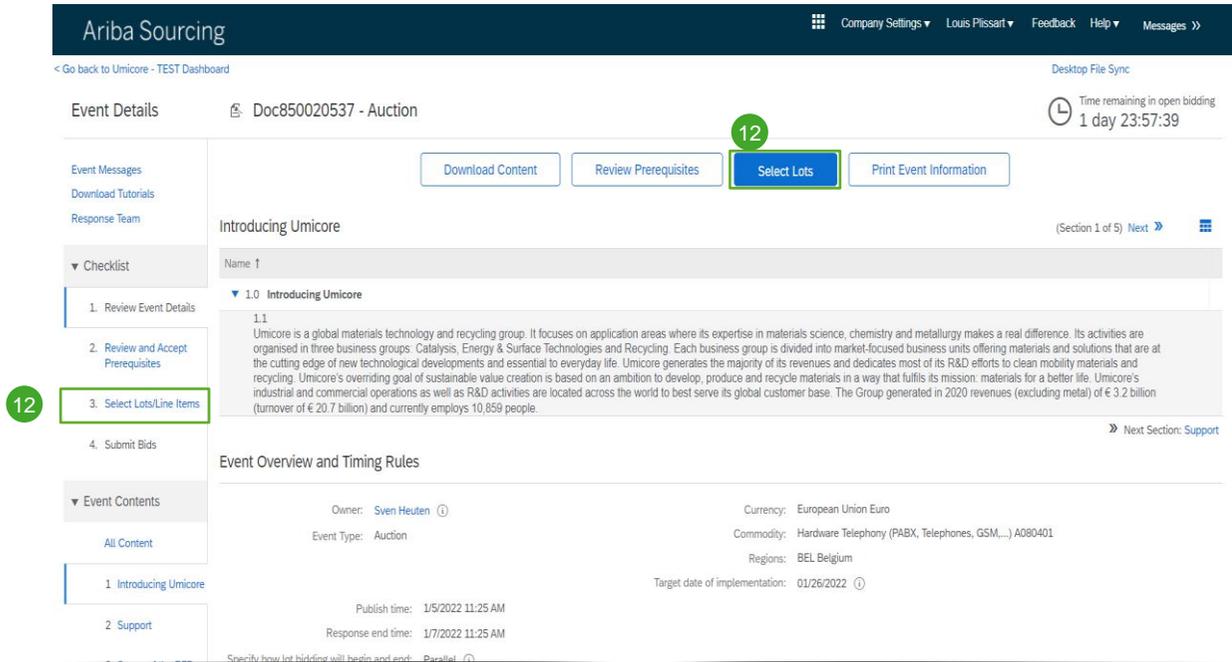
Review and respond to prerequisites



- 9 Accept the terms and conditions on the page by selecting the option **I agree the terms of this agreement**. Not agreeing will prevent you from participating in the event.
- 10 Continue to the next page by clicking on **OK**.
- 11 Confirm the pop-up screen, by clicking **OK** again.



Select lots



Ariba Sourcing Company Settings | Louis Plissart | Feedback | Help | Messages >>

< Go back to Umicore - TEST Dashboard Desktop File Sync

Event Details Doc850020537 - Auction Time remaining in open bidding: 1 day 23:57:39

Download Content | Review Prerequisites | **Select Lots** | Print Event Information

Introducing Umicore (Section 1 of 5) Next >>

12 Select Lots/Line Items

1.0 Introducing Umicore

1.1 Umicore is a global materials technology and recycling group. It focuses on application areas where its expertise in materials science, chemistry and metallurgy makes a real difference. Its activities are organised in three business groups: Catalysis, Energy & Surface Technologies and Recycling. Each business group is divided into market-focused business units offering materials and solutions that are at the cutting edge of new technological developments and essential to everyday life. Umicore generates the majority of its revenues and dedicates most of its R&D efforts to clean mobility materials and recycling. Umicore's overriding goal of sustainable value creation is based on an ambition to develop, produce and recycle materials in a way that fulfils its mission: materials for a better life. Umicore's industrial and commercial operations as well as R&D activities are located across the world to best serve its global customer base. The Group generated in 2020 revenues (excluding metal) of € 3.2 billion (turnover of € 20.7 billion) and currently employs 10,859 people.

Event Overview and Timing Rules

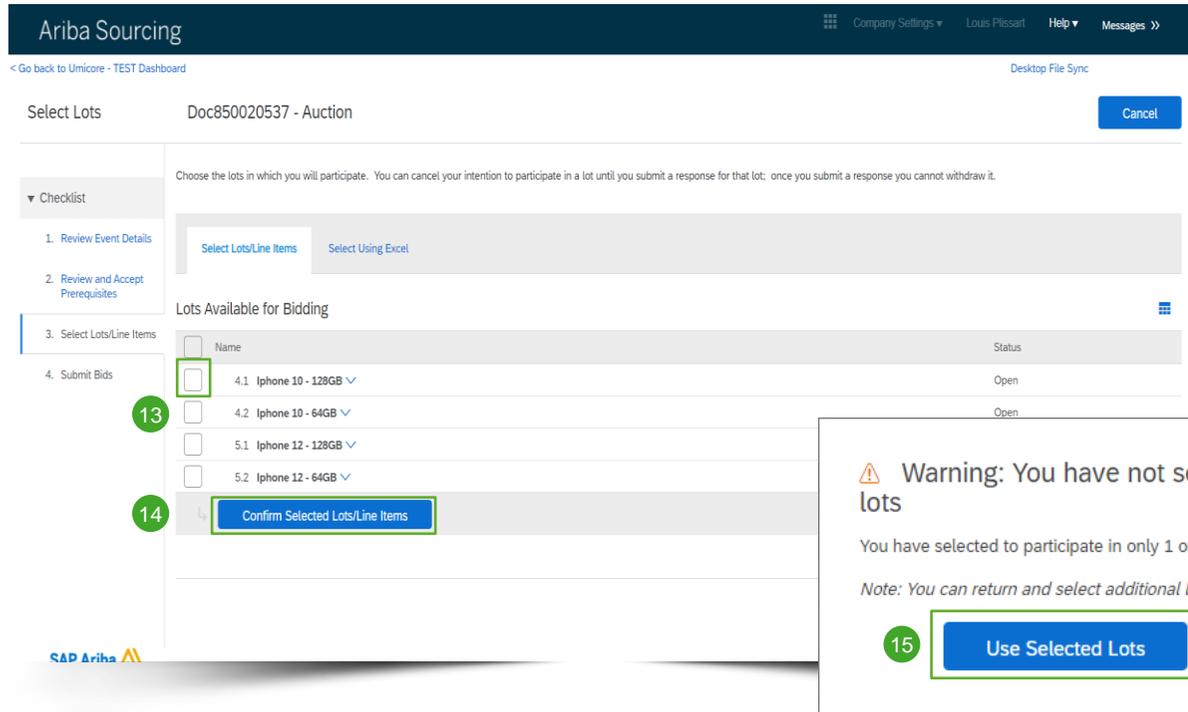
Owner: Sven Heuten	Currency: European Union Euro
Event Type: Auction	Commodity: Hardware Telephony (PABX, Telephones, GSM,...) A080401
	Regions: BEL Belgium
	Target date of implementation: 01/26/2022
Publish time: 1/5/2022 11:25 AM	
Response end time: 1/7/2022 11:25 AM	
Specify how lot bidding will begin and end: Parallel	

In most events, the request is split in lots. Lots refer to product items Umicore is requesting pricing information of. As a supplier, you have the option to select the items/lots for which you would like to provide a quote.

12 Click on the blue button **Select lots** at the top of your page or click in the left navigation panel on **select lots/line items**.



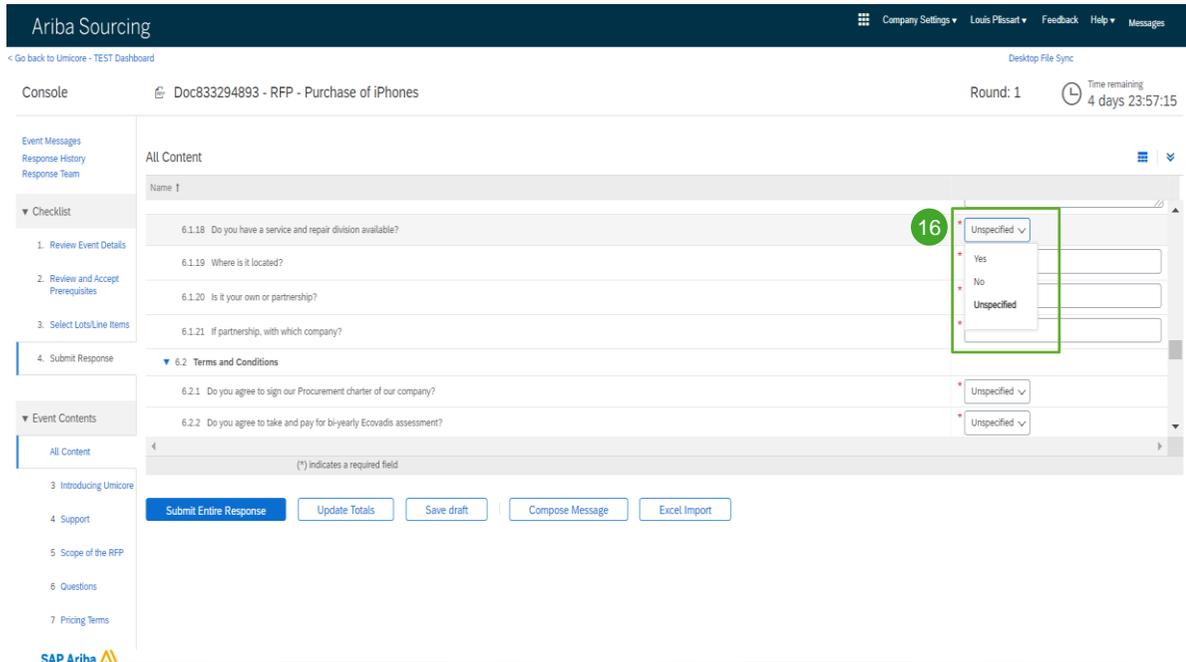
Select lots



- 13 Use the checkboxes in front of the lots / items to select them.
- 14 Submit your answer by clicking on **Confirm Selected Lots/Line Items**.
- 15 In case you didn't select all the lots, you will receive an additional pop-up message to make sure that you do not want to participate in one or more lots. Click on **Use Selected Lots** to continue.



Provide answers



The screenshot shows the SAP Ariba Sourcing interface for a procurement event. The top navigation bar includes 'Ariba Sourcing', 'Company Settings', 'Louis Plessat', 'Feedback', 'Help', and 'Messages'. The main content area displays a checklist of questions under the heading 'All Content'. The questions are:

- 6.1.18 Do you have a service and repair division available?
- 6.1.19 Where is it located?
- 6.1.20 Is it your own or partnership?
- 6.1.21 If partnership, with which company?
- 6.2 Terms and Conditions
 - 6.2.1 Do you agree to sign our Procurement charter of our company?
 - 6.2.2 Do you agree to take and pay for bi-yearly Ecovadis assessment?

A dropdown menu is open for question 6.1.18, showing the following options: Unspecified, Yes, No, and Unspecified. A green circle with the number 16 highlights the dropdown menu. At the bottom of the checklist, there are buttons for 'Submit Entire Response', 'Update Totals', 'Save draft', 'Compose Message', and 'Excel Import'. A note at the bottom indicates that an asterisk (*) indicates a required field.

Usually, during e-Auctions, suppliers are only requested to provide a quote for a certain (set of) item(s) or lot(s).

Information gathering via questions isn't commonly used in e-Auctions. However, for completeness all the different options are included in this manual.

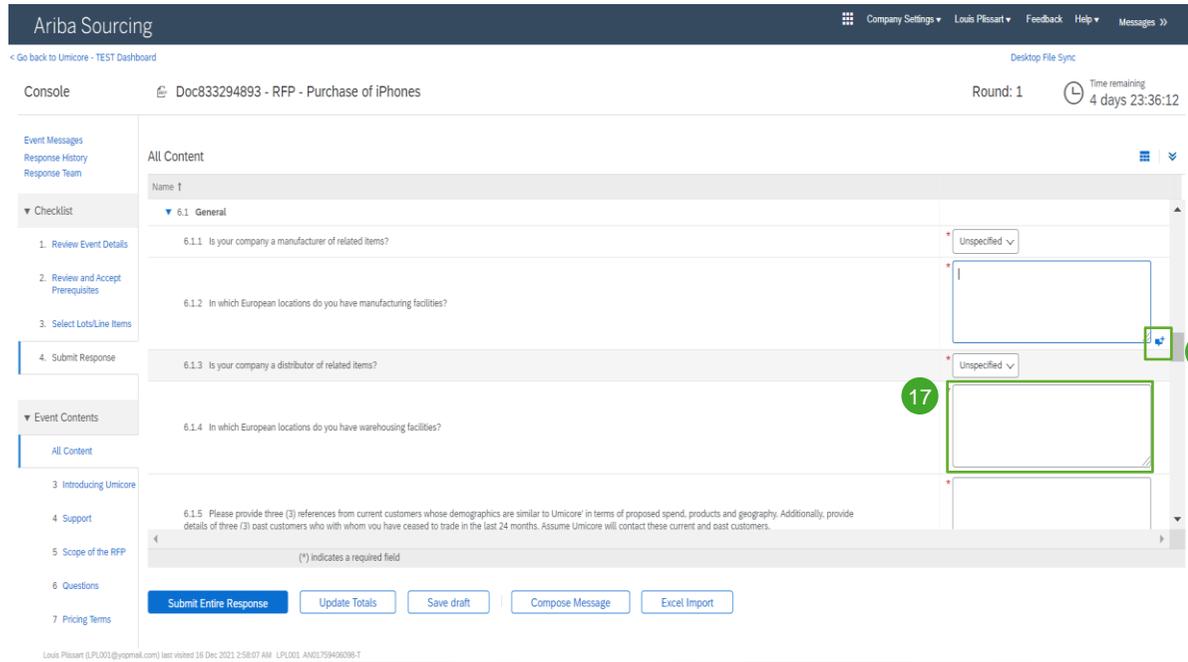
In case there are no questions available in the e-Auction, please skip to the next section "bidding".

Predefined answers

- 16 Predefined answers makes use of a dropdown functionality. You will only be able to answer with one of the available options in the dropdown list.



Provide answers



The screenshot shows the SAP Ariba Sourcing interface for a Request for Proposal (RFP) titled "Purchase of iPhones". The interface includes a navigation menu on the left with sections like "Checklist" and "Event Contents". The main content area displays a questionnaire with several questions, each with a corresponding answer field. Question 6.1.1 asks "Is your company a manufacturer of related items?". Question 6.1.2 asks "In which European locations do you have manufacturing facilities?". Question 6.1.3 asks "Is your company a distributor of related items?". Question 6.1.4 asks "In which European locations do you have warehousing facilities?". Question 6.1.5 asks for references from current customers. The interface also shows a "Round: 1" indicator and a "Time remaining" of 4 days 23:36:12. At the bottom, there are buttons for "Submit Entire Response", "Update Totals", "Save draft", "Compose Message", and "Excel Import".

Open questions

- 17 Open questions can be answered by providing your input in the free text field (can include numbers, special characters etc.).
- 18 In some situations, Umicore will allow you to include attachments for a specific open question. If this is the case, it will be highlighted by the blue text balloon icon.



Provide answers

Ariba Sourcing

Company Settings | Louis Plassart | Feedback | Help | Messages

Go back to Umicore - TEST Dashboard | Desktop File Sync

Console | Doc833294893 - RFP - Purchase of iPhones | Round: 1 | Time remaining: 4 days 18:56:55

Event Messages | Response History | Response Team

▼ Checklist

1. Review Event Details
2. Review and Accept Prerequisites
3. Select Lots/Line Items
4. Submit Response

▼ Event Contents

All Content

3 Introducing Umicore

4 Support

5 Scope of the RFP

6 Questions

7 Pricing Terms

All Content

6.4.3 Please elaborate with which company and what kind of partnership you have.

6.4.4 Are you willing / able to deliver according to a fixed schedule (fixed days or timing)? * Unspecified

6.4.5 Are you willing / able to deliver on multiple locations within our site? * Unspecified

6.4.6 Our company has specific instructions to be able to access our site for delivery such as safety requirement, traffic regulations etc... are you willing/able to provide the necessary instructions to your logistic partner? * Unspecified

7.0 Pricing Terms

▼ 8.0 Financial Information

8.1 Please provide your solution as an attachment. To search for a particular file, click ok to add the attachment. +Attach a file 19

(*) indicates a required field

Submit Entire Response | Update Totals | Save draft | Compose Message | Excel Import

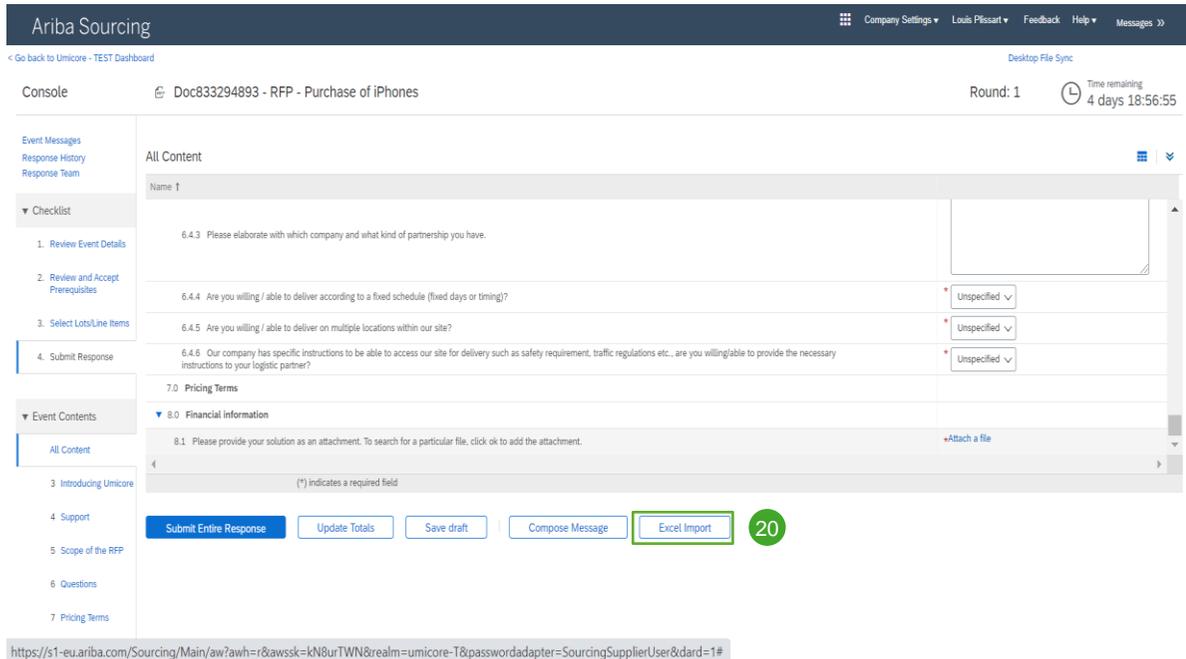
https://s1-eu.ariba.com/Sourcing/Main/aw?awh=r&awssk=kn8urTWN&realm=umicore-T&passwordadapter=SourcingSupplierUser&dard=1#

Attachments

- 19 Some questions will only require you to upload an attachment. Click on **Attach a file** and select the document you would like to upload.



Provide answers



Ariba Sourcing

Company Settings | Louis Plassart | Feedback | Help | Messages

Go back to Umicore - TEST Dashboard | Desktop File Sync

Console | Doc833294893 - RFP - Purchase of iPhones | Round: 1 | Time remaining: 4 days 18:56:55

Event Messages | Response History | Response Team

▼ Checklist

1. Review Event Details
2. Review and Accept Prerequisites
3. Select Lots/Line Items
4. Submit Response

▼ Event Contents

All Content

3 Introducing Umicore

4 Support

5 Scope of the RFP

6 Questions

7 Pricing Terms

All Content

6.4.3 Please elaborate with which company and what kind of partnership you have.

6.4.4 Are you willing / able to deliver according to a fixed schedule (fixed days or timing)? * Unspecified

6.4.5 Are you willing / able to deliver on multiple locations within our site? * Unspecified

6.4.6 Our company has specific instructions to be able to access our site for delivery such as safety requirement, traffic regulations etc., are you willing/able to provide the necessary instructions to your logistic partner? * Unspecified

7.0 Pricing Terms

▼ 8.0 Financial Information

8.1 Please provide your solution as an attachment. To search for a particular file, click ok to add the attachment. +Attach a file

(*) indicates a required field

Submit Entire Response | Update Totals | Save draft | Compose Message | Excel Import

20

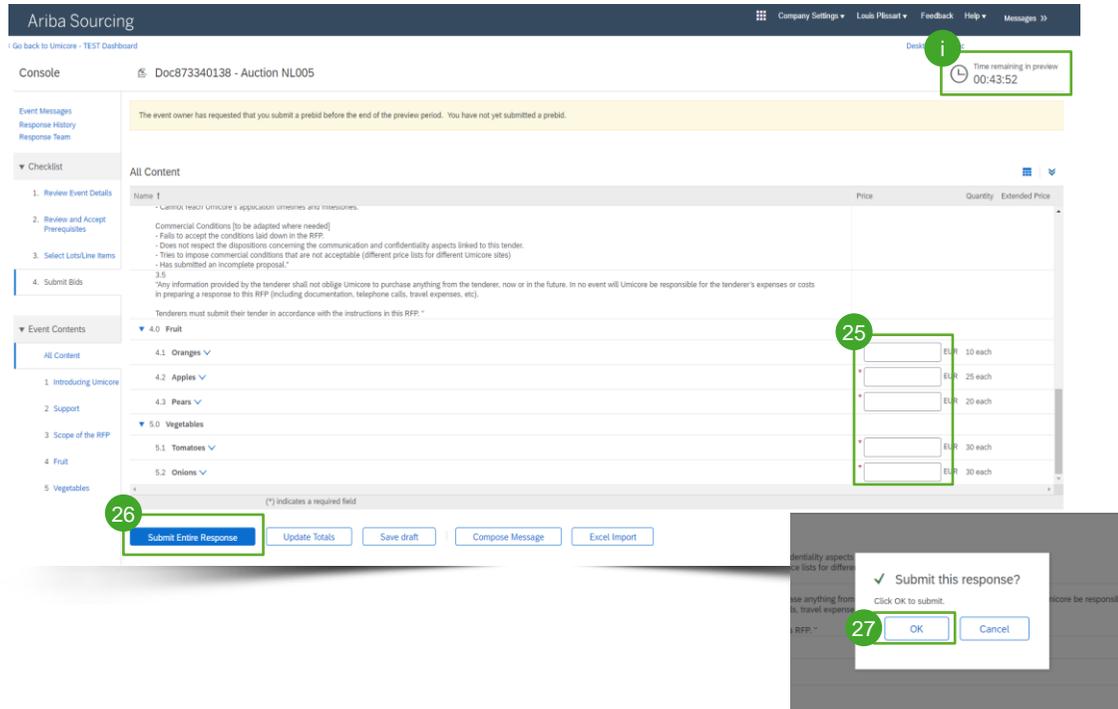
<https://s1-eu.ariba.com/Sourcing/Main/aw?awh=&awssk=KN8urTWN&realm=umicore-T&passwordadapter=SourcingSupplierUser&dard=1#>

Excel import

- 20 If you prefer working in Excel, you can download the content of an RFX to a spreadsheet. You can then provide your answers in the spreadsheet and re-upload the content to the Ariba event. In order to use this feature, click on the **Excel Import button**.



Pre-bidding



The screenshot shows the SAP Ariba Sourcing interface during a pre-bidding phase. The top navigation bar includes 'Ariba Sourcing', 'Company Settings', 'Login Pflanz', 'Feedback', 'Help', and 'Messages'. The console area displays a warning: 'The event owner has requested that you submit a prebid before the end of the preview period. You have not yet submitted a prebid.' A timer in the top right corner shows 'Time remaining in preview 00:43:52'. The main content area displays a table of items with columns for Name, Price, Quantity, and Extended Price. The table lists items such as Oranges, Apples, Pears, Tomatoes, and Onions. A green box highlights the 'Submit Entire Response' button (26) and a modal dialog box (27) with 'OK' and 'Cancel' buttons. A green box also highlights the 'Time remaining in preview' timer.

Often in case of an e-Auction, pre-bidding is will be allowed. During this phase, you can enter your **starting prices** for the selected lots before the actual auction start.

- 25 Enter your starting prices for the selected lots
- 26 Submit entire response
- 27 To submit, click on OK. This will be required every time you submit your bid

Additional information

- i Please note that once official bidding start, you are not able to offer a higher price than you entered as a starting price. This starting price is defined as a “Ceiling Value”.
- i Check the time remaining in the pre-bid at any time in the top right corner



Pre-bidding

The screenshot shows the Ariba Sourcing interface for an auction titled "Doc873340138 - Auction NL005". A green notification bar at the top states: "Your prebid has been submitted. You will be notified when the event is open for bidding." A blue button labeled "Revise Prebid" is highlighted with a green circle containing the number "28". Below the notification is a table of items:

Name	Price	Quantity	Extended Price
Commercial Conditions (to be adapted where needed) - Fails to accept the conditions laid down in the RFP. - Does not respect the dispositions concerning the communication and confidentiality aspects linked to this tender. - Tries to impose commercial conditions that are not acceptable (different price lists for different Umicore sites) - Has submitted an incomplete proposal.			
3.5 *Any information provided by the tenderer shall not oblige Umicore to purchase anything from the tenderer, now or in the future. In no event will Umicore be responsible for the tenderer's expenses or costs in preparing a response to this RFP (including documentation, telephone calls, travel expenses, etc).			
Tenderers must submit their tender in accordance with the instructions in this RFP. *			
4.0 Fruit			€130.00 EUR
4.1 Oranges	€2.00 EUR	10 each	€20.00 EUR
4.2 Apples	€2.00 EUR	25 each	€50.00 EUR
4.3 Pears	€3.00 EUR	20 each	€60.00 EUR

If everything worked correctly, the green bar appears at the top of the page and your defined starting prices will appear.

28 During the pre-bid period you can revise your prebid if preferred



Bidding

In the e-Auction event content, you will be able to see all the items and lots for which you have indicated to take part in the bidding process.

- 29 In case pre-bidding was allowed and you entered starting prices, these will be displayed here
- Click on the downward facing arrow, next to each item, to view the bidding rules.

Additional information

- i As long as the event is open for bidding, you are able to (re)submit your response as many times as you want. Please take into account that the item bidding rules can oblige you to lower your previous bid by x%.
- i For more information on revising your bid, see the section on “Revising your response” in this bidding section.



Bidding

The screenshot shows the Ariba Sourcing interface for an auction. The main table lists items with columns for Name, Rank, Price, My Response (Quantity, Extended Price), and Leading Price. The 'My Response' column contains input boxes for price, quantity, and unit. The 'Update Totals' button is highlighted with a green box and a circled '31'. The 'Update Totals' button is located at the bottom of the interface, below the 'Submit Entire Response' button. The 'Update Totals' button is highlighted with a green box and a circled '31'.

Name	Rank	Price	Quantity	Extended Price	Leading Price
4.0 Fruit				€130.00 EUR	
4.1 Oranges	1	€2.00	UR 10 each	€20.00 EUR	€2.00 EUR
4.2 Apples	1	€2.00	UR 25 each	€50.00 EUR	€2.00 EUR
4.3 Pears	1	€3.00	UR 20 each	€60.00 EUR	€3.00 EUR
5.0 Vegetables				€150.00 EUR	
5.1 Tomatoes	1	€3.00	UR 30 each	€90.00 EUR	€3.00 EUR
5.2 Onions	1	€2.00	UR 30 each	€60.00 EUR	€2.00 EUR

In order to update your bid, you can either (1) manually provide updated pricing information, (2) take the lead or (3) decrement by a % or nominal value. Each method is explained in the below slides.

Provide pricing information

- 30 Provide pricing information in the input boxes.
- 31 Use the **Update Totals** button to make sure that your prices are formatted correctly. This feature will also automatically calculate the total prices for all items and lots combined.



Bidding

Ariba Sourcing

Company Settings | LPL003 LPL003 | Feedback | Help | Messages

Go back to Umicore - TEST Dashboard | Desktop File Sync

Console | Doc850020537 - Auction | Time remaining in open bidding: 1 day 20:40:06

Event Messages | Response History | Response Team

▼ Checklist

- Review Event Details
- Review and Accept Prerequisites
- Select Lots/Line Items
- Submit Bids

▼ Event Contents

All Content

Name	My Response	Rank	Price	Leading	Price
<p>3.5 *Any information provided by the tenderer shall not oblige Umicore to purchase anything from the tenderer, now or in the future. In no event will Umicore be responsible for the tenderer's expenses or costs in preparing a response to this RFP (including documentation, telephone calls, travel expenses, etc). Tenderers must submit their tender in accordance with the instructions in this RFP.*</p>					
▼ 4.0 Iphone 10					
4.1 Iphone 10 - 128GB			€589.99	EUR	€550.00 EUR
4.2 Iphone 10 - 64GB		1	€600.00	EUR	€600.00 EUR
▼ 5.0 Iphone 12					
5.1 Iphone 12 - 128GB		1	€620.00	EUR	€620.00 EUR
5.2 Iphone 12 - 64GB			€640.00	EUR	€630.50 EUR

Decrement selected items by: %▼ Apply (*) Indicates a required field

Submit Entire Response | **Take Lead ▼** | Update Totals | Reload Last Bid | Save draft | Compose Message | Excel Import

32 → Take Lead ▼

- Take lead on all items
- Take lead on non-leading items only

Taking the lead

- 32 When you click on the button **Take Lead**, you will have the option to:
- Take lead on all items
 - Take lead on non-leading items only

Please be aware, that when you select **Take lead on all items**, your bid for a leading item will also be lowered with the minimum bid decrement.

- 33 You can also take the lead per item by clicking on the gold/silver downwards facing arrow on each item row.

Items with a leading bid are indicated with the icon, next to the item price.



Bidding

Arriba Sourcing

Company Settings | LPL003 LPL003 | Feedback | Help | Messages

Go back to Umicore - TEST Dashboard | Desktop File Sync

Console | Doc850020537 - Auction | Time remaining in open bidding: 1 day 19:23:58

Event Messages | Response History | Response Team

▼ Checklist

1. Review Event Details
2. Review and Accept Prerequisites
3. Select Lots/Line Items
4. Submit Bids

▼ Event Contents

All Content

1 Introducing Umicore

2 Support

3 Scope of the RFP

My Response

Name	Rank	Price	Leading Price
expenses or costs in preparing a response to this RFP (including documentation, telephone calls, travel expenses, etc). Tenderers must submit their tender in accordance with the instructions in this RFP. *			
▼ 4.0 Iphone 10			
4.1 Iphone 10 - 128GB	<input checked="" type="checkbox"/>	€589.99	€550.00 EUR
4.2 Iphone 10 - 64GB	<input type="checkbox"/>	€600.00	€600.00 EUR
▼ 5.0 Iphone 12			
5.1 Iphone 12 - 128GB	<input checked="" type="checkbox"/>	€620.00	€620.00 EUR
5.2 Iphone 12 - 64GB	<input type="checkbox"/>	€640.00	€630.50 EUR

Decrement selected items by: value (*) indicates a required field

▼

value:
 decrement by nominal value

Decrement items by a % or nominal value

- 34 When submitting a (new) bid, you can ask the system to decrease the prices with a %-amount or nominal value for the selected items.
- 35 Select the items for which you would like to calculate the new price.
- 36 Hit the **Apply** button.

! Please make note that if you are revising a bid, you need to decrease your price with at least the minimal bid decrement percentage (see slide 17 for more info).

- 37 Once you are ready with your (renewed) bid, click on the **Submit Entire Response** button.



Bidding

Submitting your response

38 Once you have provided your responses, click on the **Submit Entire Response** button.

Do remember that all questions marked with an **asterisk “*”** are mandatory

39 Click on OK to confirm that you would like to submit your responses.

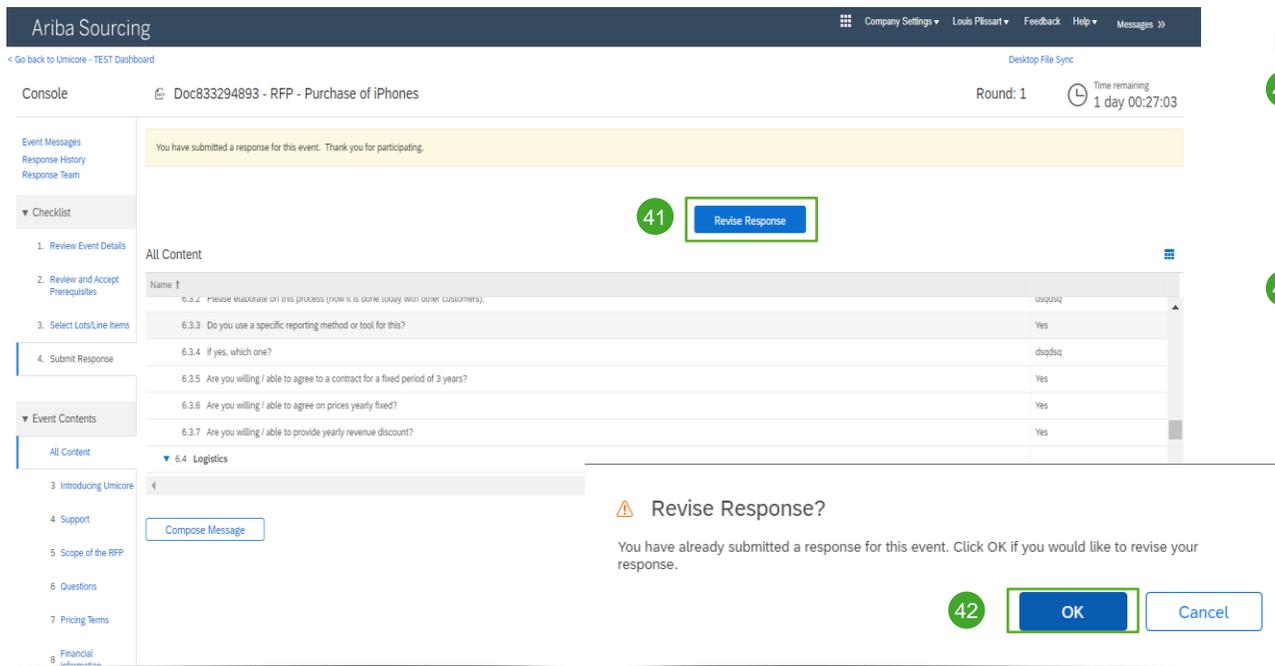
40 You will receive a confirmation note, highlighted in green, once the responses have been submitted successfully.

40

✓ Your response has been submitted. Thank you for participating in the event.



Bidding



The screenshot shows the Ariba Sourcing interface for a bid titled 'Doc833294893 - RFP - Purchase of iPhones'. The interface includes a navigation menu on the left with sections like 'Event Messages', 'Checklist', and 'Event Contents'. The main content area displays a table of questions and answers. A blue 'Revise Response' button is highlighted with a green box and a circled '41'. Below the table, a 'Revise Response?' dialog box is open, containing the text: 'You have already submitted a response for this event. Click OK if you would like to revise your response.' The dialog has 'OK' and 'Cancel' buttons, with the 'OK' button highlighted by a green box and a circled '42'.

Name	
6.3.2 Please elaborate on the process (how it is done today with other customers).	tdspdq
6.3.3 Do you use a specific reporting method or tool for this?	Yes
6.3.4 If yes, which one?	tdspdq
6.3.5 Are you willing / able to agree to a contract for a fixed period of 3 years?	Yes
6.3.6 Are you willing / able to agree on prices yearly fixed?	Yes
6.3.7 Are you willing / able to provide yearly revenue discount?	Yes

41 [Revise Response](#)

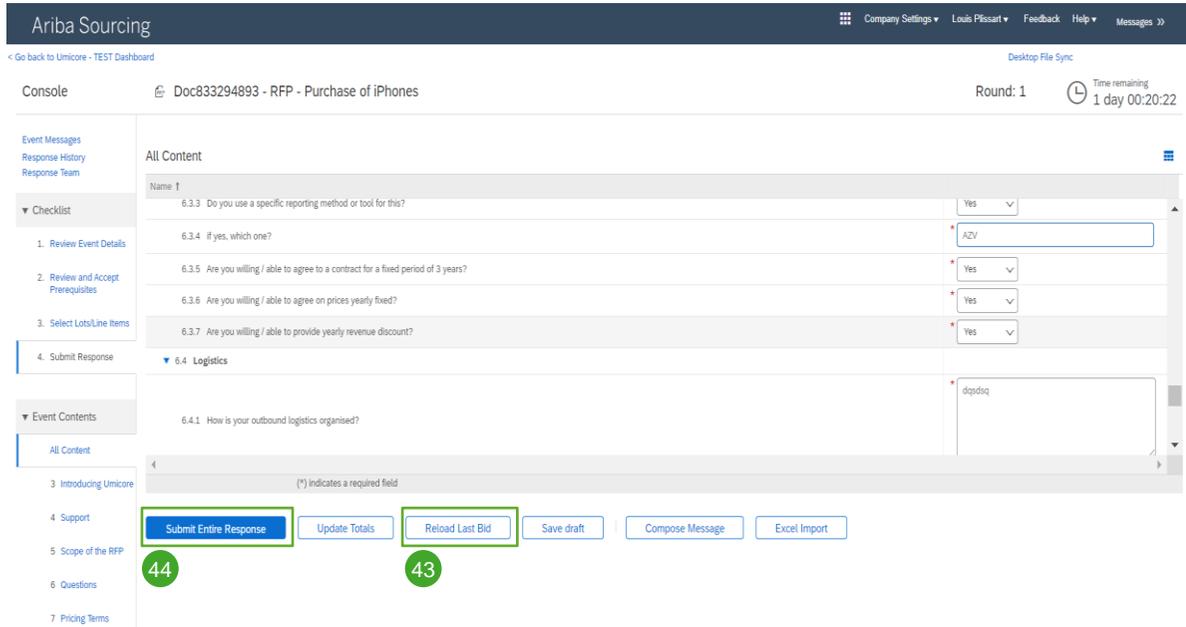
42 [OK](#) [Cancel](#)

Revising your response

- 41** You can change your response until the status of the event changes to Pending Selection. Click on **Revise Response**, to update your answers.
- 42** Confirm your intent for revision by clicking **OK** on the pop-up screen.



Bidding



Ariba Sourcing

Company Settings | Louis Plassart | Feedback | Help | Messages

Go back to Umicore - TEST Dashboard | Desktop File Sync

Console | Doc833294893 - RFP - Purchase of iPhones | Round: 1 | Time remaining: 1 day 00:20:22

Event Messages | Response History | Response Team

▼ Checklist

1. Review Event Details

2. Review and Accept Prerequisites

3. Select Lots/Line Items

4. Submit Response

▼ Event Contents

All Content

3 Introducing Umicore

4 Support

5 Scope of the RFP

6 Questions

7 Pricing Terms

All Content

Name 1

6.3.3 Do you use a specific reporting method or tool for this? Yes

6.3.4 If yes, which one? AZV

6.3.5 Are you willing / able to agree to a contract for a fixed period of 3 years? Yes

6.3.6 Are you willing / able to agree on prices yearly fixed? Yes

6.3.7 Are you willing / able to provide yearly revenue discount? Yes

▼ 6.4 Logistics

6.4.1 How is your outbound logistics organised? dispsdq

(*) indicates a required field

Submit Entire Response | Update Totals | Reload Last Bid | Save draft | Compose Message | Excel Import

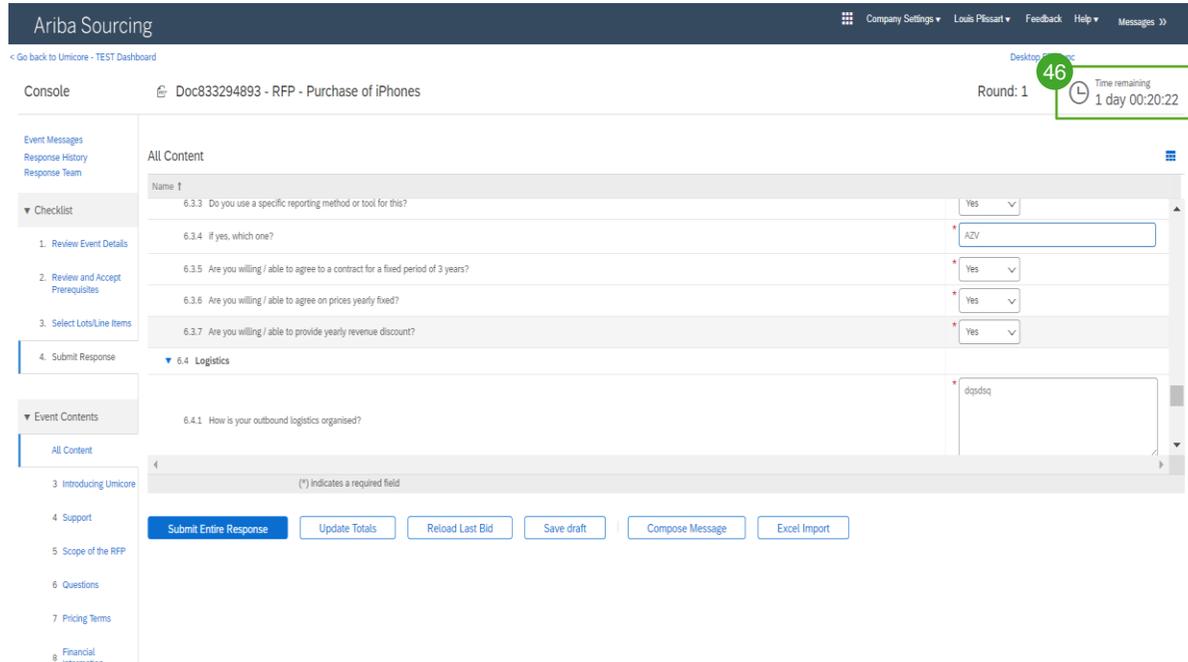
Revising your response

- 43 *Optional* - In case you would like to undo your changes and reset to the answers from the latest submitted bid, click on **Reload Last Bid**.
- 44 Once you have adjusted your response, click on **Submit Entire Response**.
- 45 You will get a notification that your bid has successfully been resubmitted.

45 ✓ Your revised response has been submitted. Thank you for participating in the event.



Bidding



Ariba Sourcing

Company Settings | Louis Plassart | Feedback | Help | Messages

< Go back to Umicore - TEST Dashboard

Doc833294893 - RFP - Purchase of iPhones

Round: 1

46 Time remaining 1 day 00:20:22

Event Messages
Response History
Response Team

▼ Checklist

1. Review Event Details
2. Review and Accept Prerequisites
3. Select Lots/Line Items
4. Submit Response

▼ Event Contents

All Content

3 Introducing Umicore

4 Support

5 Scope of the RFP

6 Questions

7 Pricing Terms

8 Financial

6.3.3 Do you use a specific reporting method or tool for this? Yes

6.3.4 If yes, which one? AZV

6.3.5 Are you willing / able to agree to a contract for a fixed period of 3 years? Yes

6.3.6 Are you willing / able to agree on prices yearly fixed? Yes

6.3.7 Are you willing / able to provide yearly revenue discount? Yes

▼ 6.4 Logistics

6.4.1 How is your outbound logistics organised? dtpdsq

(*) indicates a required field

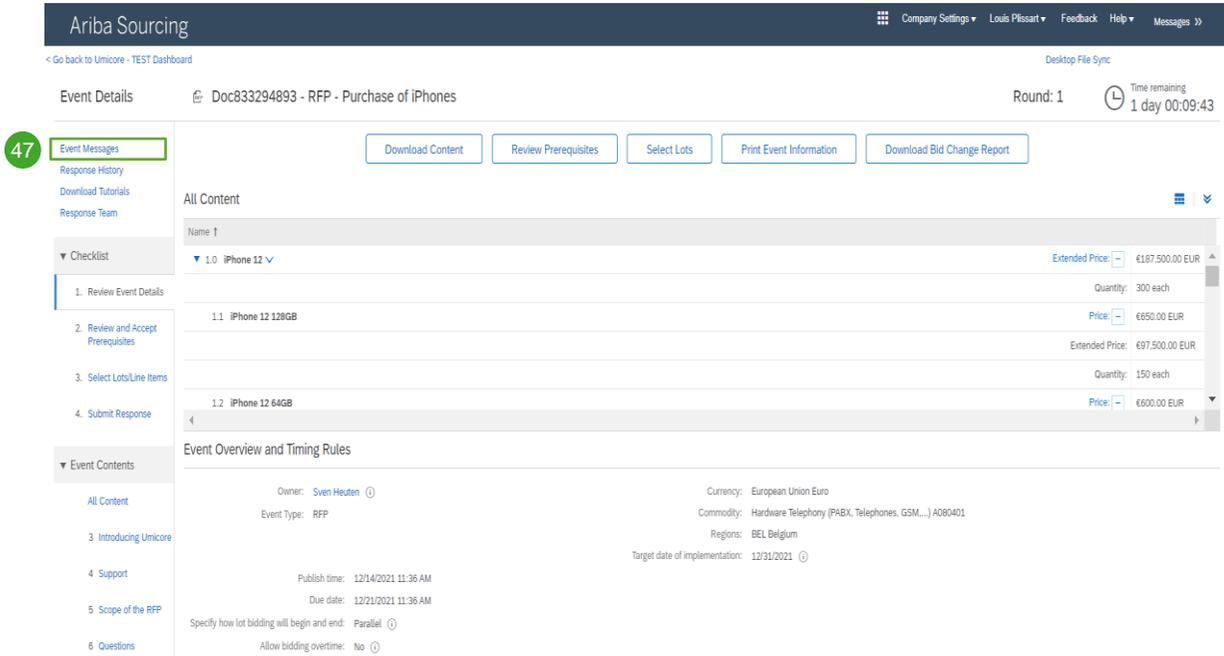
Submit Entire Response | Update Totals | Reload Last Bid | Save draft | Compose Message | Excel Import

Time

- 46 Remaining time in each It will be displayed at the top of the window. Please always bear the time in mind.



Event communication



The screenshot shows the SAP Ariba Sourcing interface for an event titled "Doc833294893 - RFP - Purchase of iPhones". The interface includes a navigation menu on the left with "Event Messages" highlighted. The main content area displays event details, including a checklist with steps like "Review Event Details", "Review and Accept Prerequisites", "Select Lots/Line Items", and "Submit Response". Below the checklist, there is a table of event contents with columns for Name, Extended Price, Quantity, and Price. The table lists two line items: "1.1 iPhone 12 128GB" and "1.2 iPhone 12 64GB". At the bottom, there is an "Event Overview and Timing Rules" section with fields for Owner, Currency, Event Type, Commodity, Regions, Target date of implementation, Publish time, Due date, and bidding rules.

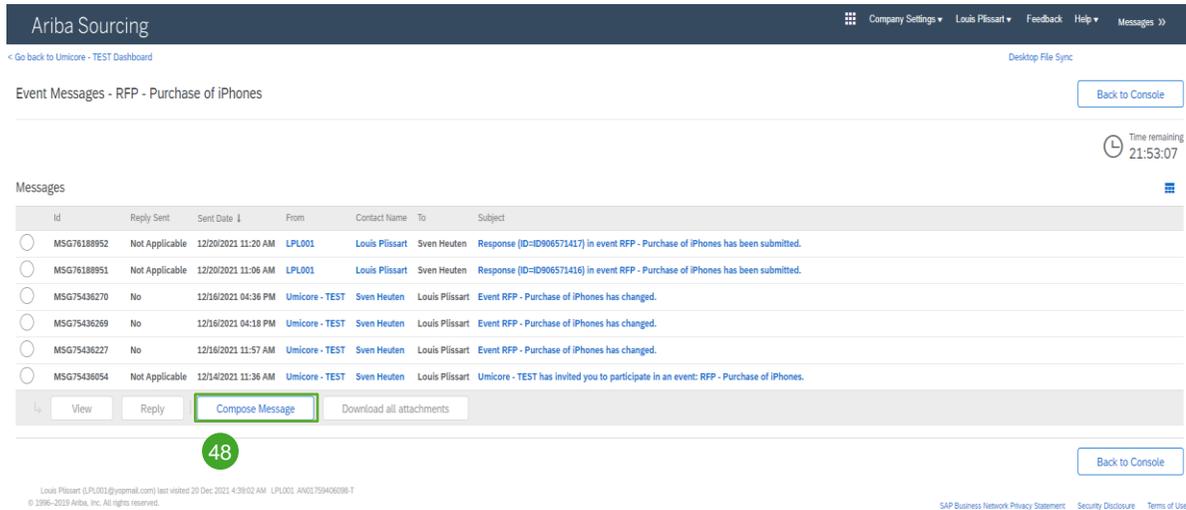
Name	Extended Price	Quantity	Price
1.0 iPhone 12	€167,500.00 EUR	300 each	€650.00 EUR
1.1 iPhone 12 128GB	€97,500.00 EUR	150 each	€600.00 EUR
1.2 iPhone 12 64GB	€600.00 EUR		

Event messages

- 47 Instead of communication via email, SAP Ariba supports sending direct messages over the platform via Event messages. Event messages can be viewed and composed by clicking in the left navigation pane on **Event Messages**.



Event communication



The screenshot shows the SAP Ariba Sourcing interface. At the top, the header reads 'Ariba Sourcing' with navigation links for 'Company Settings', 'Louis Plissart', 'Feedback', 'Help', and 'Messages'. Below the header, there's a breadcrumb trail: '< Go back to Umicore - TEST Dashboard'. The main title is 'Event Messages - RFP - Purchase of iPhones' with a 'Back to Console' button. A clock icon indicates 'Time remaining 21:53:07'. The 'Messages' section contains a table with columns: 'Id', 'Reply Sent', 'Sent Date', 'From', 'Contact Name', 'To', and 'Subject'. The table lists several messages, with the last one (MSG75436054) highlighted. Below the table, there are buttons for 'View', 'Reply', 'Compose Message' (highlighted with a green box), and 'Download all attachments'. At the bottom, there's a footer with user information: 'Louis Plissart (LPL001@system.com) last visited 20 Dec 2021 4:39:02 AM LPL001 AN01750406098-T © 1996-2019 Ariba, Inc. All rights reserved.' and 'SAP Business Network Privacy Statement Security Disclosure Terms of Use'.

Id	Reply Sent	Sent Date	From	Contact Name	To	Subject
MSG76188952	Not Applicable	12/20/2021 11:20 AM	LPL001	Louis Plissart	Sven Heuten	Response [ID=ID906571417] in event RFP - Purchase of iPhones has been submitted.
MSG76188951	Not Applicable	12/20/2021 11:06 AM	LPL001	Louis Plissart	Sven Heuten	Response [ID=ID906571416] in event RFP - Purchase of iPhones has been submitted.
MSG75436270	No	12/16/2021 04:36 PM	Umicore - TEST	Sven Heuten	Louis Plissart	Event RFP - Purchase of iPhones has changed.
MSG75436269	No	12/16/2021 04:18 PM	Umicore - TEST	Sven Heuten	Louis Plissart	Event RFP - Purchase of iPhones has changed.
MSG75436227	No	12/16/2021 11:57 AM	Umicore - TEST	Sven Heuten	Louis Plissart	Event RFP - Purchase of iPhones has changed.
MSG75436054	Not Applicable	12/14/2021 11:36 AM	Umicore - TEST	Sven Heuten	Louis Plissart	Umicore - TEST has invited you to participate in an event: RFP - Purchase of iPhones.

48

Event messages

48 If you have any question or in case you need clarification for this specific event from your buyer, please click on the **Compose Message** button and submit your question.

Once the respective buyer has answered, his/her reply will show up in the event messages sections.





For additional information:

- Please consult our [SAP Ariba supplier zone](#)
- Reach out to your Umicore contact person
- Send an email to our [Ariba support team](#)

umicore[®]

materials for a better life